

# Isabel Buil Carrasco

## CONTACTO

**Doctora por la Universidad de Zaragoza y Profesora Titular de Universidad en el área de Comercialización e Investigación de Mercados de la Universidad de Zaragoza. Su investigación se centra en el ámbito de la dirección de marca y la gamificación. Sus trabajos se han presentado en importantes foros de discusión y publicado en revistas nacionales e internacionales, como *Journal of Business Research*, *Journal of Advertising Research*, *Journal of Business Ethics*, *European Journal of Marketing*, *Tourism Management o Computers & Education*.**

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## INVESTIGACIÓN

### Publicaciones más recientes:

Wallace, E., Buil, I., y de Chernatony, L. (2020) «Consuming Good' on Social Media: What Can Conspicuous Virtue Signalling on Facebook Tell Us About Prosocial and Unethical Intentions?», ***Journal of Business Ethics***, Vol. 162, pp. 577-592.

Buil, I., Catalán, S. y Martínez, E. (2020) «Understanding applicants' reactions to gamified recruitment», ***Journal of Business Research***, Vol. 110, pp. 41-50.

Wallace, E. y Buil, I. (2020) «Hiding Instagram Likes: effects on negative affect and loneliness», ***Personality and Individual Differences***.

Wallace, E., Buil, I. y Catalán, S. (2020), «Facebook and luxury fashion brands: self-congruent posts and purchase intentions», ***Journal of Fashion Marketing and Management***, Vol. 24 (4), pp. 571-588.

Bitrián, P., Buil, I. y Catalán, S. (2020) «Gamification in sport apps: the determinants of users' motivation», ***European Journal of Management and Business Economics***, Vol. 29 (3), pp. 365-381.

Bitrián, P., Buil, I. y Catalán, S. (2020) «Flow and business simulation games: A typology of students», ***The International Journal of Management Education***, Vol. 18 (1), pp. 100365.

Buil, I., Catalán, S. y Ortega, R. (2019) «Gamificación y motivación: Nuevas herramientas para la captación de talento», ***UCJC Business & Society Review***, Vol. 63, pp. 146-179.

Buil, I., Catalán, S. y Martínez, E. (2019) "Engagement in business simulation games: A self-system model of motivational development", ***British Journal of Educational Technology***, Vol. 51 /1), pp. 297-311.

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role of identification, engagement and proactive personality”, ***International Journal of Hospitality Management***, Vol. 77, pp. 64-75.

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Wallace, E., Buil, I., y de Chernatony, L. (2017) “When does “liking” a charity lead to donation behaviour?: Exploring conspicuous donation behaviour on social media platforms”, ***European Journal of Marketing***, Vol 51(12/12), pp. 2002-2029.

Wallace, E., Buil, I., y de Chernatony, L. (2017) “Consumers’ self-congruence with a ‘Liked’ brand: cognitive network influence and brand outcomes”, ***European Journal of Marketing***, Vol 51(2), pp. 367-390.

Bravo, R., Buil, I., de Chernatony, L. y Martínez, E. (2017) “Brand Identity Management and Corporate Social Responsibility: An Analysis from Employees’ Perspective in the Banking Sector”, ***Journal of Business Economics and Management***, Vol. 18(2), pp. 241-257.

Bravo, R., Buil, I., de Chernatony, L. y Martínez, E. (2017) “Managing brand identity: effects on the employees”, ***International Journal of Bank Marketing***, Vol. 35(1), pp. 2-23.

Buil, I., Catalán, S. y Martínez, E. (2016) “Do Clickers Enhance Learning? A Control-Value Theory Approach”, ***Computers & Education***, Vol. 103, pp. 170-182.

Buil, I., Martínez, E. y Matute, J. (2016), “From internal brand management to organizational citizenship behaviours: Evidence from frontline employees in the hotel industry”, ***Tourism Management***, Vol. 57, pp. 256-271.

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Wallace, E., Buil, I. y de Chernatony, L. (2014) “Consumer engagement with self-expressive brands: brand love and WOM outcomes”, ***Journal of Product and Brand Management***, Vol. 23 (1), pp. 33-42.

Wallace, E., Buil, I., de Chernatony, L. y Hogan, M. (2014) “Who “Likes” you? and why? A typology of Facebook Fans”, ***Journal of Advertising Research***, Vol. 54 (1), pp. 92-109.

Wallace, E., Buil, I. y de Chernatony, L. (2013) “Brand orientation and Brand Values in Retail Banking”, ***Journal of Marketing Management***, vol.29 (9-10), pp. 1007-1029.

Buil, I., de Chernatony, L. y Martínez, E. (2013) “Examining the Role of Advertising and Sales Promotions in Brand Equity Creation”, ***Journal of Business Research***, vol.66(1), pp.115-122.

Buil, I., Martínez, E. y de Chernatony, L. (2013) "The influence of Brand Equity on Consumer Responses", ***Journal of Consumer Marketing***, vol. 30(1), pp. 62-74.

Wallace, E., de Chernatony, L. y Buil, I. (2013) "Building Bank Brands: How leadership behavior influences employee commitment", ***Journal of Business Research***, vol. 66(2), pp.165-171.

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Blasco, L.; Buil, I.; Hernández, B. y Sesé, F.J. (2013) "Using clickers in class. The role of interactivity, active collaborative learning and engagement in learning performance", ***Computers & Education***, vol.62, pp.102-110.

Wallace, E., Buil, I. y de Chernatony, L. (2012) "Facebook 'Friendship' and Brand Advocacy", ***Journal of Brand Management***, vol. 20(2), pp.128-146.

Buil, I., Martínez, E. y Montaner, T. (2012) "La Influencia de las Acciones de Marketing con Causa en la Actitud hacia la Marca", ***Cuadernos de Economía y Dirección de la Empresa***, vol. 15 (2), pp. 84-93.

Wallace, E., de Chernatony, L. y Buil, I. (2011), "How Leadership and Commitment Influence Bank Employees' Adoption of their Bank's Values", ***Journal of Business Ethics***, vol. 101 (3), pp. 397-414.

Buil, I., de Chernatony, L. y Hem, L. (2009) "Brand Extension Strategies: Perceived Fit, Brand Type, and Culture Influences", ***European Journal of Marketing***, vol. 43 (11/12), pp. 1300-1324.

Buil, I., de Chernatony, L. y Martínez, E. (2008) "A Cross-national Validation of the Consumer-based Brand Equity Scale", ***Journal of Product and Brand Management***, vol. 17 (6/7), pp. 384-392.

## **DOCENCIA**

### **Asignaturas de Grado:**

### **Grado de Marketing e Investigación de Mercados:**

- Introducción al Marketing
- Introducción a la Investigación de Mercados

### **Asignaturas de Postgrado:**

Máster en Dirección, Estrategia y Marketing

- Medios de Comunicación No Convencionales

### **Acceso a la plataforma docente de Moodle:**

- Moodle